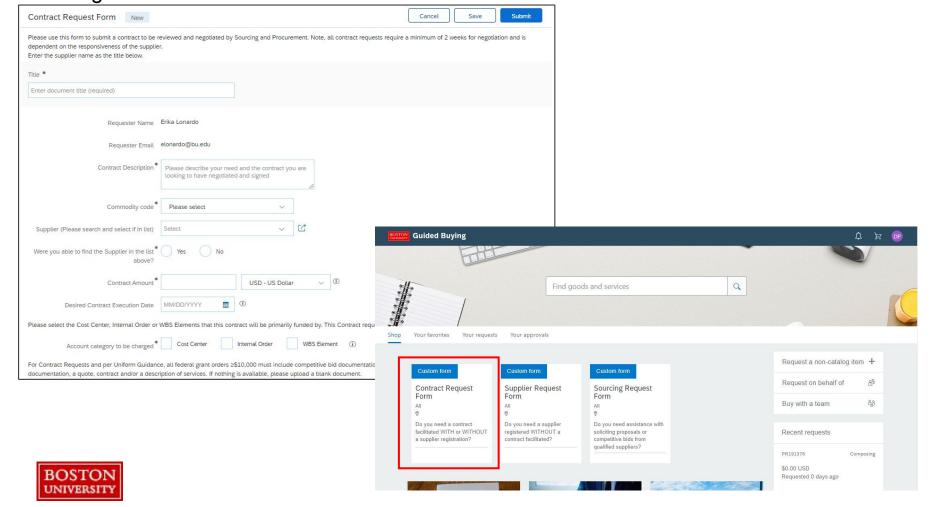
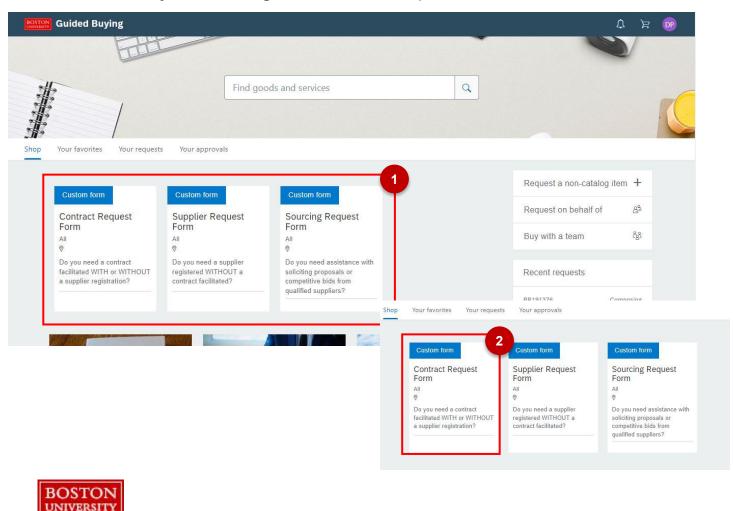


Complete the Contract Request Form to submit an unsigned contract that needs to be negotiated and signed by the correct authorized signatories of Boston University. These forms are routed to Sourcing & Procurement.

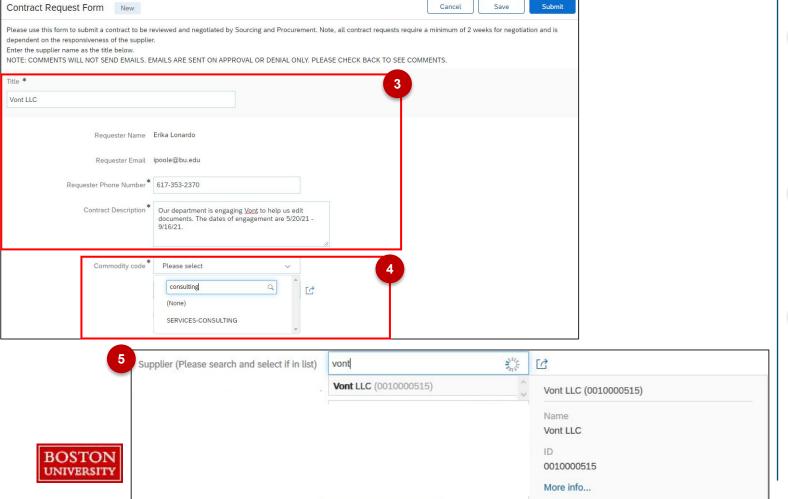


Contracts for negotiation and signature should be routed to Sourcing & Procurement by submitting a Contract Request Form.



- Locate the
 Request Form
 tiles on the
 Guided BUying
 homepage.
 - Select Contract Request Form

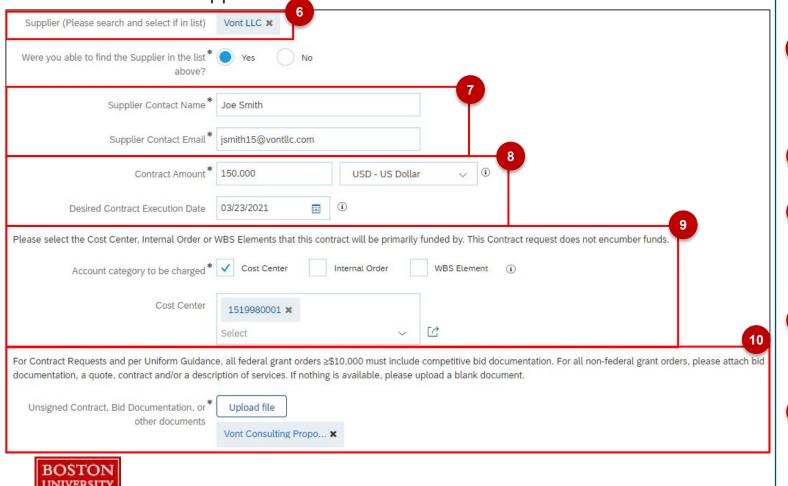
Complete the Contract Request Form. Required fields are indicated with a red asterisk. Your name and email address will populate the request. Please allow a **minimum of 2 weeks** for negotiation with the supplier and General Counsel.



Special Instructions:

- Title and Contract
 Description: Enter
 the supplier's name
 as the Title for the
 request and
 provide detailed
 information on the
 engagement.
- 4 Commodity Code:
 Type a keyword in
 the field next to
 Commodity Code
 and select the most
 relevant code.
- Supplier: Click the field next to Supplier to search for and select the supplier.

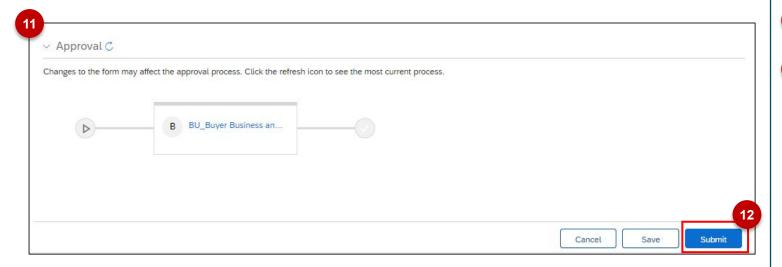
Provide as much detail as possible in the Contract Request Form. If you cannot find the supplier in step 5, select no and provide the name and contact information of the supplier.

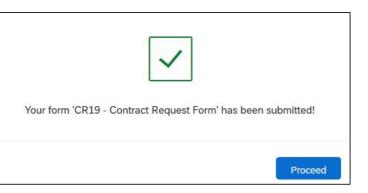


Special Instructions:

- Note if you found the supplier in step 5. If not, select **No** and enter new supplier details.
- Provide supplier contact details.
- Enter the Contract
 Amount and select
 the Desired
 Contract
 Execution Date.
- 9 Accounting: Select the Account Category and Cost Object.
- Upload supporting documentation (e.g., unsigned contract, quote, description of services).

Finish the required fields and click **Submit**. Status of submitted forms can be found by navigating to the **Guided BUying** homepage and clicking **Your Requests**. Open the form to view any comments added.





Special Instructions:

- View the approval workflow.
- Click **Submit** and view confirmation.

Next Steps:

The Contract Request Form is sent to Sourcing & Procurement.

After the contract is negotiated and signed you will be instructed to submit a PR.



Note: Converse with Sourcing & Procurement using the comment section of the form. Comments do not generate emails. Please check back to see comments.

Processing Contracts



What's in a Contract?



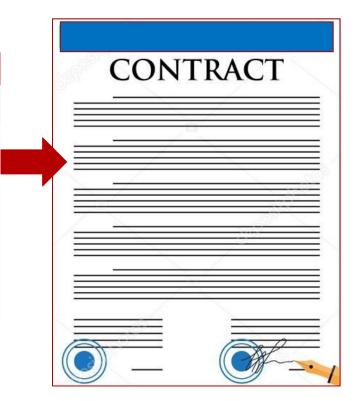
The contract defines the engagement, transaction, or relationship between two or more parties. If it is not in the contract, it may not be enforceable.*

Terms to Consider in a Contract ±

Contract Requirements:

- Price (e.g., promised discounts)
- Payment terms (e.g., paying only if product/service functions as promised)
- Data Protection (e.g., Data Security, HIPAA, FERPA)

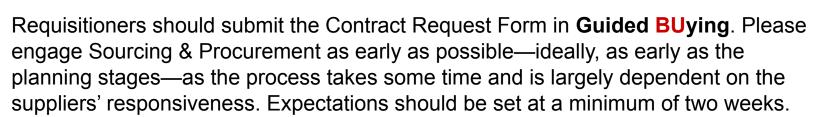
- Risk mitigation if something goes wrong (e.g., Indemnification, Liability, Warranties, Insurance)
- Contract timeframe and termination (e.g., termination conditions)
- · Assignment of responsibilities



* Trustees of Boston University and delegates are the only individuals authorized to sign contracts on the University's behalf. ± This example is intended to demonstrate considerations in the contracting process only, and does not fully reflect all contract considerations or Boston University's policies or processes.



Contract Request Process





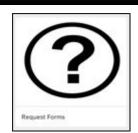
Process to Route a Contract





Criteria for Submitting the Contract Request Form

Please use the grid below as a guide for when to submit the Contract Request Form. **Note**: The list below includes some of the special risks that may require Sourcing & Procurement review. If you are unsure, please submit the Contract Request Form.



Criteria	Submit Contract Request Form
Long-Term Engagement of Services with Supplier	√
Engaging a new Supplier for Services	√
Fabrication of Materials or Development of Software	√
Supplier Provides Their Own Agreement*	√
Student Information	√
Teaching	√
HIPAA Covered Entity	√
Involves Minors	√
Speaker or Performer	4
Student Travel	√
Legal Counsel and Auditors	√
Design (architect or engineer) and Construction	√



Contracting Process

Key Activities

Identify Need, Budget, Deliverables, Supplier

Submit Contract Request Form Negotiate and Execute Contract

Implement and Store in Contract Database

Typical Timing: 2-6 Weeks

Document Initial Scope

- Project summary
- Deliverables
- Time-frame
- Budget (never share with suppliers)
- Project owners

Identify Suppliers: *

- Existing suppliers
- Formal bid
- New suppliers
- Compare pricing

Select Supplier:

- Determine supplier
- Engage supplier for availability

Submit the Contract Request Form:

 Complete form providing as much detail as possible and attach unsigned contracts±.

Author Contract:

- Review Contract Request Form
- Determine best contracting method (i.e., Agreement Type)
- Clarify questions with department
- Author contract

Negotiate Terms & Conditions:

- Send contract to supplier
- Negotiate changes revisions
- Coordinate with contract specialist

Execute Agreement:

- Prepare contract for execution
- Contract signed by authorized BU signatory
- Send copy of executed contract to supplier and requisitioner

Implement and Store:

- Approve form and send signed contract to requisitioner.
- Requisitioner create PR and attach signed contract.
- Upload contract in Sourcing & Procurement contract database

* Sourcing & Procurement Supplier Discovery services available

Deliverables

- Description of Deliverables
- Approved Budget
- Selected 'Awarded' Supplier
- Contract Request Form
- Executed Contract

· Purchase Requisition



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